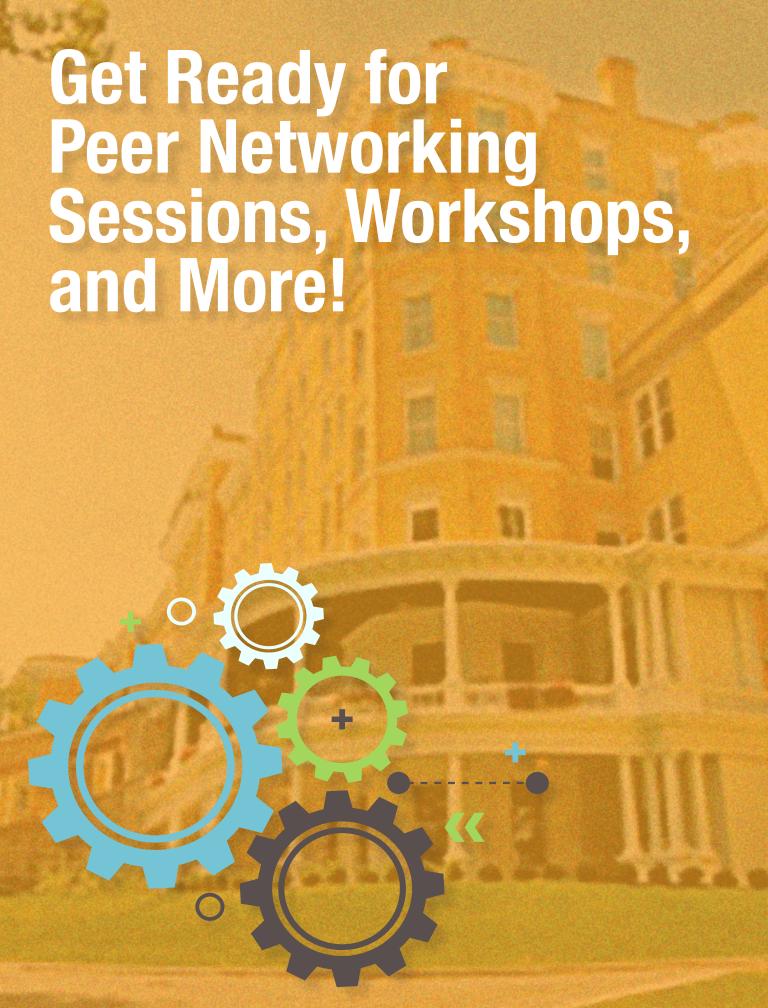


# 2018 Aim Ideas Summit French Lick Springs Resort French Lick, Indiana October 2-4, 2018





The Aim Ideas Summit spotlights just how comprehensive our commitment is to accelerating Indiana municipalities. We packed in more than 150 exhibitors, organizations, and state agencies specializing in municipal government solutions, an exciting mix of speakers, 29 workshops, networking opportunities, and one-on-one consultations into a mere three days.

There is also some association business that needs to happen at the conference. Be sure to attend the Opening and Closing Business Sessions to help elect Aim officers, board members, and formulate policies for the coming year. Check the Aim website to ensure you're signed up as a voting delegate at aimindiana.org.

### **WORKSHOPS**

It wasn't easy to accomplish given the short time we have together, but we found a way to put a tremendous amount of educational programming into the Aim Ideas Summit. This year's 29 workshops are diverse and offer a great mixture of technical, nuts and bolts skills, and big picture development and quality of place topics. As always, there will be a lot of Continuing Legal Education credits. For those who attend our extended Early Bird topics, credit will be offered towards your Aim Municipal Management Institute certification.

Throughout the summer, Aim will be updating our workshop roster to include descriptions, speakers, and notes about workshop CLE credits and applicability to small towns. Check aimindiana.org frequently for more details!

Participation in the early bird workshops is eligible for Municipal Management Institute (MMI) credit. Thank you to MMI sponsor Wessler Engineering.



### **EARLY BIRD WORKSHOPS**

Earn MMI credit!

**Tuesday, October 2** 1:15 p.m. – 2:45 p.m.



# **Looking out for Taxpayers by Using Clawbacks to Manage Incentive Risk**

Experts in economic development and finance will explore various incentives and how to incorporate accountability into each deal to manage your community's risk.

### **Debunking the Myths, A Factual Analysis of TIF Impact**

Participants will take a deep dive into two key areas of TIF impact – rate driven funds and circuit breaker implications. Learn how to spot the myths and speak with the benefit of facts.

# Should Population and Income Disparities Hasten Regional Collaboration? (Part 1)

IU's Drew Klacik will take participants through a candid, data-filled summary of Indiana's population and income trends as a case for why municipalities should contemplate more regional partnerships.

## Make Sense of Public Data and GIS Mapping... and How to Use it!

This workshop will cover a broad range of topics pertaining to the mining of available data resources, and using GIS to make information more accessible for your citizens and leverage economic development opportunities.

### **KEYNOTE SPEAKER: Ben Muldrow**

Ben Muldrow, a partner at Arnett Muldrow & Associates, is responsible for all community marketing and branding functions of the Greenville, SC-based urban planning firm. Ben helps communities to develop their brand identity through an open process including public design sessions and collaborative small groups. He has designed new branding and marketing elements for revitalization projects in over 300 communities in Arkansas, Alabama, California, Delaware, Florida, Georgia, Illinois, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Michigan, Minnesota, Mississippi, Missouri, North Carolina, Ohio, Oregon, South Carolina, Vermont, Virginia, West Virginia, Wisconsin, and Wyoming. The younger, smarter, and more handsome Muldrow is a popular speaker for State Main Street Managers Trainings, Tourism Conferences, and National Main Street Town Meetings. A Greenville native and a graduate of the University of South Carolina, Muldrow was Strategic Branding Manager for NewSouth Communications and Owner of Mudduck Design, an advertising and graphic design company specializing in design for residential home builders, developers, real estate, and support businesses in the industry.



### **HASHTAG MADNESS**

Feeling left out of the hashtag craze? Or, are you a hashtag savant looking to share your skills with the world? This year, those who tag #Aim2018 to share their positive conference experiences will be eligible to win a prize during the Closing Business Session. Get ready to share insights from your favorite workshops or take some selfies with your newest contacts — just remember to include #Aim2018 and you just might go home a winner!

### AIM INDIANA MOBILE APP

While packing your bags for French Lick be sure to download the Aim Indiana App, Aim's free mobile app for iPhone and Android devices. Closer to the conference you'll find details on all events and workshops and you can even create your own schedule to keep yourself on track! In addition to workshops, the app will have directional and parking instructions and information on featured speakers and sponsors. And, when you aren't using the app for our many events throughout the year, you can use it to view the Aim calendar or catch up on legislative information.

### **EXHIBIT HALL**

Nearly 150 companies, organizations and state agencies specializing in municipal government solutions will be on-hand in the exhibit hall. Make sure to visit their booths to learn what they can offer your city or town and to find innovative technology and resources to take back to your community. This year, the exhibit hall will kick off with the welcome reception on Tuesday and feature a continental breakfast on Wednesday. This year's exhibit hall will feature a new game, Guess the Secret Word, to encourage meaningful interactions between our expert vendors and municipal attendees. Completed game cards can be returned for a chance to win fantastic prizes.

# #Aim2018

### HIGHLIGHTS

There will be several opportunities for you to meet one-on-one with experts representing several popular Aim programs.

Comcast Newsmakers will be returning to the conference to help you get your message out. Sign up to be interviewed and take the video home for use in your community.

Round up your financial questions and bring them to the conference. The State Board of Accounts will have representatives staffing their Resource Center on Wednesday, October 3.

### **GUEST PROGRAM**

Guests of conference attendees will not be bored! Aim will have specific programs designed just for them. Updates will be provided on the Aim website. French Lick and West Baden have a wide variety of tours, experiences and more! Check out visit frenchlickwestbaden.com for information on this beautiful part of the Hoosier state.



Monday.	October 1
7:00 p.m.	Board of Directors Dinner
·	October 2
9:00 a.m. –	Registration
6:00 p.m.	negistration
9:00 a.m. –	Board of Directors Meeting
10:45 a.m.	
11:00 a.m. –	Aim Affiliate Group Meetings  Indiana Conference of Mayors (ICOM) Luncheon
1:00 p.m.	Indiana League of Municipal Clerks and Treasurers (ILMCT) Executive
	Committee Luncheon Indiana Association of City Engineers (IACE) Luncheon
11:00 a.m. –	Comcast Newsmakers
5:00 p.m.	
1:15 p.m. –	Early Bird Workshops
2:45 p.m.	Looking out for Taxpayers by Using Clawbacks to Manage Incentive Risk     Debunking the Myths A Factual Analysis of TIF Impact
	Debunking the Myths, A Factual Analysis of TIF Impact     Should Population and Income Disparities Hasten Regional Collaboration?
	(Part 1)
	Make Sense of Public Data and GIS Mappingand How to Use it!
2:00 p.m. –	Aim Affiliate Group Meeting
4:00 p.m.	Indiana Association of Regional Councils (IARC) Advisory Council Meeting  Workshops
3:00 p.m. – 4:00 p.m.	Workshops  Innovative Ways to Fund Local Match Requirements
	Exploring the Use of Social Impact Guarantees to Address Challenges
	The Alphabet Soup of Human Resources - COBRA, FMLA, FLSA & More!
	The Broad Role of a Municipal Council Member     Thinking Regionally Acting Levelly A Regional Approach to Systematical History
4:15 p.m. –	Thinking Regionally, Acting Locally: A Regional Approach to Sustainability     Opening Business Session
5:00 p.m.	Opening dusiness session
5:15 p.m. – 7:15 p.m.	Welcome Reception in Exhibit Hall
7:15 p.m.	Evening Open for Vendor Events
Wednesd	ay, October 3
8:00 a.m. – 5:00 p.m.	Registration
8:00 a.m. – 10:00 a.m.	Continental Breakfast in Exhibit Hall
8:00 a.m. – 11:15 a.m.	Exhibit Hall Open
8:30 a.m. –	Aim Affiliate Group Meetings
10:00 a.m.	Redevelopment Association of Indiana (RAI) Meeting
	Indiana ADA Coordinators Association (ADA) Meeting     Indiana Municipal Management Association (IMMA) Meeting
	Council Members Meeting
8:30 a.m. – 11:30 a.m.	State Board of Accounts Resource Center
8:30 a.m. –	Comcast Newsmakers
4:00 p.m.	Samuel Harmando
10:00 a.m. –	Guest Program
11:00 a.m.	
10:00 a.m. –	Workshops
11:00 a.m.	A Comprehensive Look at Northeast Indiana's Regional Collaboration (Part 2)
	(Part 2)     Risk Management Content Provided by Bliss McKnight, Inc.
	Unveiling of Key Infrastructure Tools - Asset Management Portal and
	Community Crossings Step-by-Step Guide
	Streamlining your Training and Compliance Tasks     Vander Colutions
	Vendor Solutions

11:15 a.m.	Grand Prize Giveaway and Exhibition Closes			
11:30 a.m. –	Aim Annual Awards Luncheon presented by Umbaugh			
1:45 p.m.	Keynote Address sponsored by Bingham Greenebaum Doll LLP			
2:00 p.m. –	Corporate Partner Advisory Council Meeting			
3:00 p.m.				
2:00 p.m. –	Peer Networking Session			
3:00 p.m.	Fiscal Officers & Clerks			
	Council Members     Mayore			
	Mayors     Appointed Officials & Town Managers			
	Appointed officials & fown managers			
2:00 p.m. –	State Board of Accounts Resource Center			
4:00 p.m.				
2:00 p.m. –	Guest Program			
4:00 p.m.				
3:15 p.m. –	Workshops			
4:15 p.m.	Making Your Community a Magnet for Talent			
	Risk Management Content Provided by Bliss McKnight, Inc.			
	Best Practices Under Indiana Access to Public Records Act			
	Understanding Your Community's Tax Base     Vendor Solutions: Latest Evolutions of Stormwater Utilities			
4:30 p.m. –	Policy Platform Hearing			
5:00 p.m.				
5:00 p.m. –	Presidents' Reception			
6:30 p.m.				
6:30 p.m.	Evening Open for Vendor Events			
7:00 p.m. –	Oktoberfest Vendor Party – Hosted by Aim Corporate Partners			
10:00 p.m.				
Thursday	, October 4			
7:30 a.m. –	Registration			
11:30 a.m.				
7:30 a.m. –	Continental Breakfast			
9:00 a.m.				
8:30 a.m.	Workshops			
10:00 a.m.	Understanding Ethical Expectations of Municipal Officials			
	Creative Capital Strategies for Municipal Facilities     How Gaming Legislation Impacts ALL Hoosier Communities			
	How Gaming Legislation Impacts ALL Hoosier Communities     Case Study: Creative P3 = Bold Downtown Transformation			
	Case Study: Greative P3 = Bold Downtown Transformation     Parks, a Key Component of Talent Attraction			
0.00 -				
8:30 a.m. –	Peer Networking Sessions			
10:00 a.m.	Attorneys			
10:15 a.m. – 11:15 a.m.	Workshops  • Aim Medical Trust from the Member Perspective			
11.15 d.III.	Aim Medical Trust from the Member Perspective     Utilizing Partnerships to Turn Liabilities into Assets –			
	Removal of Vacant and Blighted Structures			
	Beyond the Plan - How to Implement Big Ideas			
	Using Community Paramedics to Change Heath Outcomes			
	Vendor Solutions			
11:30 a.m. –	Closing Lunch and Business Session			
1:15 p.m.	Sissing Edition and Eduniose Occoron			
1:30 p.m. –	Aim Affiliate Group Meeting			
3:00 p.m.	Indiana Association of Regional Councils (IARC) Board of Directors			
	Mosting			

Throughout the summer, Aim will be updating our workshop roster to include descriptions, speakers, and notes about workshop CLE credits and applicability to small towns. Check aimindiana.org frequently for more details!

Meeting

French Lick Springs Resort 8670 West State Road 56 French Lick, IN 47432



# REGISTER TODAY!

**ONLINE** aimindiana.org

MAIL Aim 125 W. Market Street, Suite 100 Indianapolis, IN 46204

**FAX** (317) 237-6206

### **Hotel Information**

The hotel blocks will open July 10 for the Aim Ideas Summit. Please contact the hotel of your choice directly by September 10 to reserve your hotel room. Aim is not responsible for hotel reservations. Attendees are required to provide their name and the name of their company or municipality when reserving a hotel room. Multiple reservations cannot be made under the same name. There are separate blocks for vendors and municipal attendees. Please make sure you use the appropriate group code when reserving your room. You must be registered for the conference to occupy a room in the Aim hotel block. Reservations made under the Aim room block can be adjusted by Aim.

**Please note:** If you are a member of the Aim Board of Directors, please contact Lesley Mosier at Imosier@aimindiana.org to make your reservation.

### **French Lick Springs Hotel**

8670 West State Road 56 French Lick, Indiana 47432 (888) 936-9360 Municipal Attendee Group Code: 1018AIM Vendor Group Code: VENDAIM Room Rate: \$149/night (plus tax)

Parking: Complimentary

### **West Baden Springs Hotel**

8538 West Baden Avenue West Baden Springs, Indiana 47469 (888) 936-9360 Municipal Attendee Group Code: 1018AIM Vendor Group Code: VENDAIM Room Rate: \$189/night (plus tax) Parking: Complimentary





### 2018 AIM IDEAS SUMMIT REGISTRATION FORM

Pre-Registration Deadline: September 10



Full Name	Phone
Preferred Name for Badge	Email
Title	Spouse/Guest Name
Municipality/Company	Special Needs and Dietary Restrictions
Council President's Name	
Address	
City/State/Zip	

### **REGISTRATION FEES**

	On/Before 9/10	After 9/10	Enter Amount
Aim Member — Municipal Official (Pop. greater than or equal to 1,000)	\$325	\$375	
Aim Member — Municipal Official (Pop. less than 1,000)	\$190	\$240	
Aim Corporate Partner (Non-Exhibitor)	\$325	\$375	
Aim Corporate Partner (Exhibitor)	\$250	\$300	
Non-Member (Non-Exhibitor)	\$475	\$525	
Non-Member (Exhibitor)	\$250	\$300	
Spouse/Guest	\$190	\$240	
Wednesday Only	\$250	\$300	
	Total Amount: \$		

### METHOD OF PAYMENT

☐ Check ☐ Visa ☐ MasterCard	☐ Discover ☐ American Express					
Check # (Payable to Aim)						
Cardholder Name						
Credit Card Number						
Expiration Date						
Verification Code						
Billing Address						
City/State/Zip						
Signature of Cardholder						

### Please Check the Summit Events You Plan to Attend (for planning purposes only)

☐ TUESDAY Workshop choice #1 Clawbacks to Manage Risk	TUESDAY Workshop choice #2 Debunking TIF Myths	TUESDAY Workshop choice #3 Regional Collaboration	☐ TUESDAY Workshop choice #3 Public Data and GIS Mapping	☐ TUESDAY Opening Business Session	☐ TUESDAY Welcome Reception in Exhibit Hall
□ WEDNESDAY Continental Break- fast in Exhibit Hall	MEDNESDAY Annual Awards Luncheon	□ WEDNESDAY Presidents' Reception	☐ THURSDAY Continental Breakfast	THURSDAY Closing Lunch & Business Session	

### **Cancellation Policy**

Only written cancellations will be accepted. Please mail your written cancellation to 125 W. Market St., Suite 100, Indianapolis, IN 46204; fax to (317) 237-6206 or send to aspurgeon@ aimindiana.org. Written cancellations received on or before September 21, will be refunded less a \$40 processing fee. Aim is not responsible for hotel reservations or cancellations.

### **Special Needs and Dietary Restrictions**

If you require special arrangements or a special diet, please notify Aim on your registration form.

### **Affiliate Group Events**

Aim affiliate groups may hold individual meetings and events at the conference. Attendees must be registered for the conference in order to attend affiliate events. Additional information for affiliate group members may be mailed out separately.

### Questions?

Contact Lesley Mosier at (317) 237-6200 ext. 223 or Imosier@aimindiana.org

### **E-Verify Compliance**

Aim is an enrolled employer in the E-Verify Program verifying the work eligibility status of its new employees and will remain so until that program no longer exists.



